

# Entertainment Systems Corporation

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10/23/23

Laurel Taylor  
Irvington Town Office  
4203 Irvington Road  
P. O. Box 174  
Irvington, VA 22480

Dear Laurel,

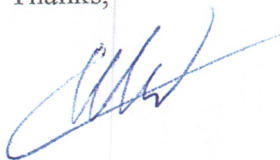
Upon opening the red bin containing spare bulbs, I discovered two garbage bag nearly filled with C7 incandescent bulbs, that's when I realized the original purchase of Christmas lights was before LED bulbs were available and that the contractor had been updating the strings over time.

There are currently 17 strings with LED bulbs and 4 that are incandescent.

I weighed the C7 bulbs and found an average of 60 bulbs per pound. The two garbage bags came in a just over 17 pounds. At 60 per pound that is over a thousand bulbs which makes sense as 48 bulbs per string times 17 strings equals 816 bulbs. I imagine boxes of spares were purchased over the years.

I reached out to my lighting community and someone has offered me \$ 100 for all of the C7 incandescent bulbs. This will afford 4 boxes of 25 LED bulbs which is enough to fill two of the remaining 4 incandescent strings. I recommend the purchase of 5 additional boxes which will allow for the conversion of the remaining two strings with a box of spares. Your cost will be approximately \$ 130.00 with shipping.

Thanks,



Bill Cronheim  
President  
ESC, Inc.